

NIGHTMARES IN KEY MANAGEMENT

Part II

In 2002, a national retail store chain with over 900 locations needed to find a solution for re-keying locks because of their high employee turnover. Standard practices dictated that managers must re-key their locks, change alarm codes, and alter safe combinations upon the departure of a key holding employee. These practices were time consuming and expensive, but were required for the sake of building security.

This national retail store chain decided to implement a key management program offered by InstaKey. The InstaKey Security System combined three basic components the retail chain needed to accomplish effective key control:

1. Patent restricted key blanks than **cannot** be duplicated
2. Ability to re-key lock cylinders with the turn of a key
3. Web-based key control software that tracks all keying information

By utilizing the program, the chain dramatically reduced its re-keying expenditures, even during the economic downturn. Within six months of installation, a 10-store region had nineteen employee separations. As a result of converting their key control system to InstaKey, they recognized over \$10,000 in cost savings (over and above the cost of purchasing and installing the new lock hardware)! Due to this dramatic return on investment, the chain has implemented over 200 locations and is planning a full rollout in 2004.

The InstaKey Security System allows you to re-key up to 12 times without re-pinning or removing lock hardware. It makes key management simple by reducing costs, increasing security, and saving time. For more information contact Cita Berthelsen at 303-761-9999 ext: 125, email at cberthelsen@instakey.com, or visit us on the web at www.instakey.com.